

FINANCE DREAMS. CREATE JOY. BMW FINANCIAL SERVICES.

At BMW Group, our dynamic financial services teams continuously drive our business forward. And we count on everyone to play their part in helping us to reach ambitious new milestones, you're sure to find an exciting challenge. Fostering a culture where everyone feels empowered, rewarded, and supported is the driving force behind our success. So join us in changing the way the world moves for good.

Financial Services Country Manager

Our Financial Services team covers five markets in the Central and South-eastern European region there is a close cooperation between the regional headquarters and the local Hungarian management. The position reports directly to the regional headquarters, locally in Hungary the position does not have any direct reports.

What awaits you?

- You will be responsible for managing and developing cooperation business for retail Finance & Insurance in Hungary via local cooperation partners.
- Operational steering of the daily business together with all stakeholders, securing a high-level collaboration between the BMW Group, the BMW dealer network and the cooperation partners.
- Responsible for providing sales performance monitoring and reporting.
- Support the entire wholesale financing process chain.
- Steering of the local cooperation partners to secure the implementation of the BMW Financial Services strategy in Hungary.
- Design of special sales campaigns to enable the BMW dealer network targeting end customers.
- Implementation of the BMW Financial Services' marketing strategy.
- Training BMW dealer network.

What should you bring along?

- 5 years experience in the captive, lease business, automotive knowledge.
- Must be able to communicate at all levels and present effectively, in addition excellent interpersonal skills to build professional working relationships and trust.
- Demonstrated capability in financial product and business innovation.
- Ability to work under pressure and strong organizational skills.
- Ability to work across levels of authority and responsible decision making in appropriate circumstances.
- Ability to translate complex or new ideas and concepts to gain a common understanding.
- Ability to work in cross-functional and intercultural teams.
- Fluency in English language (spoken and written), additional Central European language knowledge would be a plus.
- Project management skills.

Are you looking for an exciting challenge? Then join our team. We look forward to receiving your application via <https://jobs.bmwgroup.com/job-invite/103884/>

Further information

Earliest starting date: As soon as possible
Location: BMW Hungary Vecsés
Employment type: full time, unlimited contract